

Moving towards Net-Zero Industry growth

High Level Round table discussion followed by B2B meetings

Rome, 28 April, Friday 2023 at 9:00-14:00

Confindustria – v.le dell'Astronomia, 30 - Roma



Lithuanian business and academy group				
	Company information	Sector	Short description	Interests for cooperation with Italian partners
BUSINESS				
1.	Vidmantas Janulevičius President of Lithuanian Confederation of Industrialist Chairman of the Board, BOD GROUP Vidmantas.Janulevicius@bodgroup.com	Confederation Renewables, Electrical Manufacturing	Lithuanian Association of Industrialists (LPK). LPK is an independent, non-political organization that represents public interests of all business groups in Lithuania. LPK unites 56 trade and 7 regional business associations with over 3500 major business and manufacturing enterprises of the country, as well as 24 largest non-associated enterprises and corporations. LPK members include most Lithuanian production enterprises, banks, trading companies, representative offices of foreign firms, research institutes, and educational establishments. The history of the Global Bod Group , a high-tech group of companies, dates back to the production of CDs in 1998. Baltic Optical Disc (BOD) was the only industrial CD manufacturer in Northern and Eastern Europe. Initially, the company only produced solar cells, but within a few years, its production base was expanded to include the final product, solar modules, and within 10 years, SoliTek had grown and become a leader in solar technology in Northern Europe. SoliTek Energy has already been established to develop autonomous electricity storage systems. Construction of the new BOD Science Center has started.	<i>Deepening cooperation between communities of industrialists of Lithuania and Italy.</i> <i>Special focus on renewable energy.</i>

2.	Sigitas Gailiūnas President of Association of Lithuania Chambers of Commerce, Industry and Crafts CEO of Lietkabelis, AB gailiunas@lietkabelis.lt	Association Electrical installation materials Production	The Association of Lithuanian Chambers of Commerce, Industry and Crafts (ALCCIC) is a voluntary self-governing business organisation which unites five regional chambers of commerce, industry and crafts in Vilnius, Kaunas, Klaipėda, Šiauliai and Panevėžys and over 2,000 of their members. AB Lietkabelis is a company that produces high-quality cable products that meets the international standards, moving towards most authoritative cable producers in Europe	<i>Manufacturers of solar power plants, interested in possible cooperation in electric cable products</i>
3.	Alvydas Naujėkas CEO of Vėjų Projektai/ Dancer bus ana@dancerbus.com	Motor Vehicle Manufacturing – Electric Bus	Our input into modern city life is attractive, as never before, the produced electric bus. Dancer engages commuters by its ultra lightness, convenience, and easy ride feeling. It offers new standards of availability and affordability for transport operators. Nature-friendly Dancer is made with significant use of recycled materials, can be charged in a few mins and is entirely powered by the green energy.	<i>Meeting with Public Transport Operators (Roma city, Roma airport, other) / Potential list attached</i>
4.	Alina Michaliovienė CCO, Vėjų Projektai / Dancer bus			
5.	Kęstutis Jusčius CEO of Auga Group k.juscius@auga.lt	Agro Vehicle Manufacturing :biomethane, electric Food Manufacturing	AUGA group, AB, based in Lithuania, is the largest vertically integrated organic food company in Europe. The group of companies manages approx. 39,000 ha of organically certified arable land and develops a sustainable farming model, based on new technologies, specializing in crops, dairy cows, chicken and mushroom growing. AUGA group launched the production version of its hybrid biomethane and electric tractor for professional farm use – AUGA M1. A single AUGA M1 tractor saves up to 100 tonnes of CO ₂ emissions a year compared to a diesel-powered analogue, AUGA group data shows. This innovation will enable farmers around the world to work more sustainably and consumers to choose food with no cost to nature.	(TBA)
6.	Linas Skardžiukas, CEO UAB "Elinta Motors UAB "KAUTRA" skardziukas@kautra.lt	Motor Vehicle Manufacturing – Electric Bus Passenger carrier	Elinta Motors is developing own products for commercial e-mobility. Elinta Motors unit is engaged in design, development, and production of drive and battery system products. With all in-house development including motor controller, battery management system, hybrid control module we can provide high reliability and efficiency drive system for any commercial vehicle application. Our main know-how is electronics development and e-powertrain integration.	<i>Similar sector companies from Italy with green course perspective: manufacturing of e-mobility, as well as exploitation of e-mobility products</i>

			UAB Kautra is one of Lithuania's largest road passenger carrier.	
7.	Simas Rutkauskas CEO Teltonika EMS simas.rutkauskas@teltonika.lt	Appliances, Electrical, and Electronics Manufacturing	Teltonika IoT is a leading global provider of internet of things (IoT) solutions and devices. With 25 years of experience in the field of telecommunications, the company has become a trusted brand for businesses looking to implement reliable and innovative IoT technologies. Teltonika IoT offers a wide range of products and services, including cellular routers, gateways, trackers, electric vehicle chargers and other IoT devices. The company's solutions are designed to meet the needs of various industries, including transportation, energy, security, and healthcare, among others. Teltonika EMS is a subsidiary of Teltonika, focused on providing electronic manufacturing services. With a highly skilled team of professionals and advanced manufacturing equipment, Teltonika EMS offers a wide range of services including design, engineering, testing, and manufacturing of electronic devices.	<i>Companies of Italy engaged in electronic manufacturing services</i>
8.	Algis Latakas CEO of Klaipėda Port		State Enterprise Klaipėda State Seaport Authority is the main transport hub and the gate of Lithuania to the world connecting sea, land and railway routes. The Lithuanian port city of Klaipėda is in the pipeline to maximize its strategic location and become a hub for the <i>offshore</i> wind energy industry in the Baltic.	<i>Representatives from the cargo forwarding company</i> <i>IT companies specializing in port technology improvement</i> <i>Environmental specialists</i>
9.	Dainius Sivickis Head of LNG Business Development at AB Klaipėdos Nafta D.Sivickis@kn.lt		KN (AB Klaipėdos nafta) is one of the largest companies of energy resources logistics in the Baltic States, specialising in oil and gas industry. KN is engaged in two types of activities (oil terminals and LNG terminals) and four separate business fields: loading of oil products, long-term storage of oil products, LNG terminal management and development LNG-related activities. To date, the company has contributed to more than ten different LNG projects around the world. Currently Klaipėdos nafta operates LNG terminals in Lithuania, Brazil and provides commercial LNG terminal operator services in Germany. Having done our homework in 2014 and ensured alternatives for the supply of natural gas to Lithuania, today being the main gas supply route to the Baltic region, we	<i>Italian energy company Snam FSRU (recently started cooperation)</i>

			can get involved in the implementation of strategic projects of other European countries.	
10.	Lukas Jakubonis Chief Development Officer at Bank of Lithuania LJakubonis@lb.lt		Whether it's financial services or GBS office, Lithuania is great location for expanding business. Lithuania is the EU FinTech HUB with all the concentrated FinTech services in one place. Digital banking has many opportunities.	Banking sector
11.	Živilė Ramoškienė Director of Commerce of „Gerovė“, UAB Company „Econgrant“ zivile.ramoskiene@maiseli.ai.lt	Plastics Manufacturing Certification and Consulting	UAB "Gerovė" is one of the largest manufacturers, processors and wholesale operators in the Baltic States, offering ecological packaging solutions in Scandinavia and the Baltic States. With more than 30 years of experience in this field, we offer deep knowledge. In addition, we are an official and reliable importer of polyethylene in the European Union, performing recycling work. The company „Econgrant“ is the only company providing certification and consulting services for plastic recycling processes and products in the Baltics. Our main goal is to contribute to a more cohesive and safer environment around us.	<i>Companies of Italy engaged in plastic recycling</i>
12.	Valdonė Daugėlaitė Founder of Packaging Forum CupCup initiative info@packagingforum.lt	Business Consulting and Services	Packaging Forum is a concentrated conference focused on packaging sustainability, circularity, current packaging and legal trends, recycling & reuse. / CupCup - A social and environmental initiative aiming to create reusable packaging return systems.	<i>Companies of Italy engaged in plastic recycling activities</i>
13.	Mantas Klupšas Deputy CEO of „Panevėžio Aurida“, UAB mantas@aurida.lt	Automotive production / Aluminium Foundry	The company began its history in 1907, when mechanical workshops were founded in Panevėžys. Over time the workshops were restructured into automotive compressors production company. "Panevezio Aurida" JSC - among the top 5 largest compressor manufacturing companies in all over the world. All of our compressors are provided with extra long, 24-month warranty support. Multifunctional aluminum foundry is an additional business line.	<i>Companies of Italy engaged in distribution or subcontracting of automotive compressors. Companies interested in products of aluminum foundry, aluminum parts, metal machining parts, cold – hot forging parts.</i>
14.	Edmondas Miceika	Electronics Manufacturing	Domestic electric grater machine is the main production of Mazeikiai company "MiGiris"	<i>Companies engaged in</i>

	CEO of Migiris, UAB (TBC)			<i>manufacturing of plastic. Electrolux, Zanussi or other</i>
ACADEMY				
15.	Prof. Dr. Žaneta Stasiškienė Director, Institute of Environmental Engineering, Kaunas University of Technology		KTU Institute of Environmental Engineering conducts research in the fields of sustainable development and environmental protection, actively participates and initiates national and international research projects, and leads MSc and PhD study programmes. The backbone of the Institute's activities and research lies in practical engineering as well management and political solutions related to environmental quality issues.	<i>Meeting with academic / science community. with focus to industry</i> <i>Already exists cooperation with University of Bologna</i>
16.	Dr. Inga Gurauskienė Researcher Kaunas University of Technology			